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2021 Seasons 2: Open-stock MD, FD, Grad

| Phone 800-742-8872 *Fax 800-453-3319 *4 Andrews Drive * Woodland Park, NJ 07424 | -453-3319 · | 4 Andrews Drive * Woo | | Circle One: | Re-Order NEW |
|---|-------------|-------------------------|---|-----------------------|---|
| Order # | Order Date | | Cust PO | Rep Ref | |
| Cust# | Ship Date | Mar 1 - 12 ☐ Other ☐ | ☐ FOB Woodland Park ☐ Other | ☐ Net 30 ☐ Prepaid | □ Net June 1□ MC/VISA/Disc |
| 3ill To | | | Rep Co/Rep | | □ Road □ Show |
| Address | | | Ship To | | |
| | | | Address | | |
| City | State | Zip | City | State | Zip |
| Phone | | | Phone | | |
| Authorized Buyer | | | MC Visa Discover (circle one) Account # | e) | |
| Signature | | | Card Name/Signature | | Exp Date |

Seasonal Terms & Conditions: Seasonal orders CANNOT be shipped with everyday orders. Prices & terms subject to change without notice. All orders subject to Picture's approval. Invoices must be paid within terms. Failure to comply will void return and freight privileges. Any freight privileges apply only to the continental U.S. and product. No free freight on displays. This agreement cannot be used with any other contract or agreement currently in effect. To qualify for return privileges you must be an active Premier customer. Customer plays freight on euruns. Return Scheduler. Shipment 1 no later than May 31, 2021. Shipment 2 no later than July 31, 2021, Summer no later than September 30, 2021, Shipment 4 no later than Universely the first of the product is labelled with store stickers.

Oceanity feeting the first of the product is labelled with store stickers.

Credit Terms & Conditions: Tomas: Net 30 unless otherwise specified. When accounts must be accompanied by a signed credit application, a service fee of 1.5% per month) may be charged to all past due accounts. A credit imit will be placed on your account. If your account exceeds this imit, prepayment may be required. Claims must be made 5 days within receipt of goods. Returned checks are subject to a \$20 service fee. Applicant shall pay Pictura, Inc., all costs and expenses including legal and collection fees, incurred by Pictura, Inc., in enforcing the ferms, conditions of provisions of the credit application, as allowed by law. We accept Mastercard, Visa, American Express and Discover.

| pcs x 1.48 = | - | 80991 ^ | 80 | | | ^ | 83013 |
|---|---------|------------|----------|----------|---------|--------------|-------|
| | - | ^ 06608 | 8 | | | > | 83012 |
| Invoice will reflect actual prices. | | 80989 ^ | 8(| | | > | 83011 |
| (based on avg retail of 2.95) | , | 80988 ^ | 8(| | | > | 83010 |
| Approximate Total: | | 80987 ^ | 8 | | | > | 80977 |
| OR | | 80891 ^ | 8 | | | > | 80976 |
| Precise Total: | | ^ 06808 | 8 | | | > | 80975 |
| $4.95 / \times 2.475 =$ | | 80889 ^ | 8 | | | > | 80974 |
| 4.25 \$ × 2.125 = | | 80888 ^ | 8(| | | > | 80973 |
| 3.95 # × 1.975 = | | 80886 ^ | 8(| | | > | 80972 |
| 3.75 ^ × 1.875 = | | 80885 ^ | 8(| Pcs: | Pcs: | > | 80971 |
| 4 | | 80883 # | > 8(| 83107 | 83095 ^ | > | 80970 |
| 3.25 & x 1.625 = | | 80882 ^ | > 8(| 83106 | 83094 ^ | > | 80967 |
| * | | 80881 ^ | # 80 | 83105 | 83093 # | > | 80966 |
| | | 80880 ^ | ^ 8(| 83103 | 83092 ^ | > | 80965 |
| Price Key for Precise Total | | 80813 ^ | ^ 8(| 83101 | 83091 ^ | > | 80964 |
| | | 80808 ^ | > 8(| 83099 | 83090 # | > | 80963 |
| Bold = New | | 80807 ^ | > 80 | 83098 | 83089 ^ | > | 80962 |
| Minimum: \$75 | Pcs: | 80806 ^ | > 80 | 83097 | 83088 ^ | ↔ | 80961 |
| Service with any questions regarding qualification. | 83125 ^ | 80803 ^ | > 8(| 83096 | 83087 ^ | > | 80960 |
| receive guaranteed sales. Contact Customer | 83118 ^ | 80802 ^ | > 8(| 83014 | 83086 ^ | > | 80866 |
| at customer's expensr. Inactive Premier will not | 83116 ^ | 80801 ^ | ^ 8(| 80986 | 83084 ^ | > | 80864 |
| sales on Seasons CC. Cards Must be returned | 83114 ^ | 80803 ^ | > 8(| 80985 | 83083 ^ | > | 80861 |
| Active, enrolled PREMIER receive guaranteed | 83111 ^ | 80802 ^ | ^ 8(| 80984 | 83082 ^ | > | 80860 |
| Father's Sign 0880.00063 | 83109 ^ | 80801 ^ | > 80 | 80983 | 83081 ^ | # | 80855 |
| Mother's Sign 0880.00062 | 83000 ^ | 80799 ^ | > 80 | 80982 | 83080 ^ | ^ | 80773 |
| 4ft. Father's Sign 0880.20006 | ^ 66608 | 80797 # | ^ 8(| 80981 | 83079 ^ | ^ 8 | 80767 |
| 4 ft. Mother's Sign 0880.20003 | 80998 ^ | 80795 ^ | ^ 8(| 80980 | 83078 ^ | > | 80766 |
| 24 1 | 80997 ^ | 80794 ^ | ^ 8(| 80979 | 83077 ^ | > | 80764 |
| | ° 96608 | 80793 ^ | ^ 8(| 80978 | 83076 ^ | > | 80761 |
| Mother's 48 24 12 other | 80995 ^ | 80792 ^ | > 80 | 80877 | 83075 ^ | > | 80754 |
| 24+ may include family titles | ^ | 80789 ^ | > 80 | 80782 | 83074 ^ | > | 80753 |
| Cards are packed in 4s. | 80993 ^ | 80788 ^ | # 80 | 80781 | 83073 ^ | > | 80752 |
| poc | 80992 ^ | 80787 ^ | ^ 8 | 80776 | 83072 # | > | 80749 |
| Seasons 2 Programs | | Graduation | er's Day | Father's | 's Day | Mother's Day | |
| | | | | | | | |



2021 Seasons 1: Open-stock Val, Easter, more

| | 20000 ** ^ | * 12 | | | |
|---|-----------------|-----------------|---|-------------|------------------|
| Phone 800-742-8872 "Hax 800-453-3319" "4 Angrews Drive Vyoodiand Park, NJ 07424 | 53-3319 "4 Andr | ews Drive Vyood | | CICIO CITO. | ZG-CIGGI NEVV |
| Order# | Order Date | | Cust PO | Rep Ref | |
| Cust # | Ship Date Dec | Dec 1 - 11 | ☐ FOB Woodland Park ☐ Other | Net 30 | ☐ Net Mar 15 |
| Bill To | | | Rep Co/Rep | | ☐ Road ☐ Show |
| Address | | | Ship To | | |
| | | | Address | | |
| City | State | Zip | City | State | Zip |
| Phone | | | Phone | | |
| Authorized Buyer | | | MC Visa Discover (circle one) Account # | 3) | |
| Signature | | | Card Name/Signature | | Exp Date |

Seasonal Terms & Conditions: Seasonal orders CANNOT be shipped with everyday orders. Prices & terms subject to change without notice. All orders subject to Pictura's approvel. Invoices must be paid within terms. Failure to comply will void return and freight privileges. Any freight privileges apply only or the continental U.S. and product. No free freight on displays. This agreement cannot be used with any other contract or regenerate currently in effect. To qualify for return privileges you must be an active Premier customer. Customer pays freight on returns. Return Scheduler. Simplement 2 no later than Author 31, 2021, Summer to passed the simplement of the passed that the passed with any 12, 2021, Summer to passed the simplement of the passed that the p

| | <u>,</u> | | > | 80950 | | > | 60476 | | | > | 83023 | > | 80839 |
|--|----------|-------|---|---------|---------|-------------|--------------|--------|-----------|---------------|-------|----|----------|
| pcs x 1.48 = | | | > | 80949 | | > | 60211 | | Pcs: | > | 83022 | > | 80838 |
| Invoice will reflect actual prices. | | | > | 80948 | | > | 60210 | ۸ | 83005 | ^ | 83021 | > | 80837 |
| (based on avg retail of 2.95) | | | > | 80947 | | > | 60209 | > | 80896 | > | 83020 | > | 80836 |
| Approximate Total: | | | > | 80946 | | > | 60208 | se's | Nurse's | > | 83019 | > | 80835 |
| OR | | | > | 80944 | Pcs: | > | 60207 | | | ^ | 83018 | ^ | 80834 |
| Precise Total: | | | > | 80943 | 60765 ^ | + | 51116 | | Pcs: | > | 83017 | > | 80825 |
| 4.95 / × 2.475 = | | | > | 80941 | 60475 ^ | + | 51115 | ۸ | 83134 | > | 83016 | > | 80823 |
| 4.25 \$ × 2.125 = | | | > | 80938 | 60259 ^ | + | 51114 | > | 61001 | > | 83015 | ^ | 80818 |
| 3.95 # × 1.975 = | | | > | 80937 | 60257 ^ | + | 50610 | tor | Ty Doctor | > | 83006 | > | 80817 |
| 3.75 ^ X 1.875 = | | Pcs: | > | 80933 | 60256 ^ | + | 50566 | | | > | 80932 | ^ | 80814 |
| 3.50 + × 1.75 = | > | 83071 | > | 80897 | 60206 ^ | | Bat/Bar Mitz | | Pcs: | ^ | 80931 | > | 80722 |
| 3.25 & × 1.625 = | > | 83069 | > | 80853 | 60205 ^ | 0 | | ^ | 80900 | > | 80930 | > | 80719 |
| 2.95 * × 1.475 = | > | 83063 | > | 80852 | 60204 ^ | 6 | Pcs: | # | 80899 | ^ | 80929 | > | 80718 |
| Price Key for Precise Total | > | 83062 | > | - 80851 | 51110 + | <u>></u> | 83128 | | Doctor's | > | 80928 | 1 | 80717 |
| | > | 83061 | > | 80850 | 50609 + | > তা | 83003 | | | > | 80927 | > | 80716 |
| Bold = New | # | 83060 | > | 80748 | Conf. | > | 83002 | | Pcs: | > | 80926 | \$ | 80709 |
| Minimum: \$75 | > | 83059 | > | 80747 | | > | 83001 | > | 83047 | > | 80925 | 1 | 80708 |
| any questions regarding qualification. | > | 83057 | > | 80746 | | > | 80894 | > | 83046 | > | 80924 | > | 80705 |
| Contact Customer Service with | > | 83056 | > | 80745 | Pcs: | P | St. Pat's | > | 83045 | > | 80923 | > | 80702 |
| will not receive guaranteed sales. | > | 83055 | > | 80742 | 60764 ^ | 6 | | > | 83044 | > | 80921 | \$ | 80701 |
| expense. Inactive Premier | > | 83054 | > | 80741 | 60474 # | 6 | Pcs: | > | 83043 | > | 80919 | > | 80700 |
| Cards must be returned at customer's | > | 83053 | > | 80740 | 60254 ^ | > ග | 83132 | > | 83041 | > | 80917 | ↔ | 80698 |
| guaranteed sales on Seasons CC. | > | 83052 | > | 80739 | 60253 ^ | > | | > | 83040 | > | 80916 | > | 80696 |
| Active, enrolled PREMIER receive | > | 83051 | > | | 60250 ^ | | Admin. Day | > | 83039 | | 80915 | > | 80695 |
| | > | 83050 | > | t | 60202 ^ | 6 | | > | 83038 | cs | 80914 | > | 80694 |
| Valentine Sign 0880.00060 | > | 83049 | > | 80736 | 60201 ^ | 0 | Pcs: | > | 83037 | > | 80913 | > | 80693 |
| 4 ft Easter Sign 0880.20002 | > | 83009 | > | | 51109 + | > গে | 83130 | | 83036 | > | 80912 | > | 80691 |
| 4 ft. Val Sign 0880.20001 | > | 80959 | | 80733 | 51106 + | <u>></u> | 80811 | # | 83035 | > | 80911 | > | 80689 |
| Com/Conf. 4 other | > | 80958 | > | 80732 | 50608 + | + | 80572 | > | 83034 | > | 80910 | > | 80685 |
| Passover 4 | > | 80957 | > | 80731 | 50604 + | + | 80571 | > | 83033 | > | 80909 | > | 80684 |
| Admin. Ass't 2 | > | 80956 | > | 80730 | Comm. | 0 | Passover | > | 83032 | > | 80906 | > | 80681 |
| St. Pat's 5 other | > | 80955 | # | 80728 | | | | > | 83030 | > | 80905 | > | 80680 |
| Easter 48 24 12 other | > | 80954 | > | 82726 | Pcs: | ъ | Pcs: | > | 83029 | > | 80904 | _ | 80678 |
| | > | 80953 | > | | 98874 + | ^ 9 | 83133 | > | 83028 | > | 80903 | _ | 80673 |
| Cards are packed in 4s. | > | 80952 | > | | 82201 + | > 8 | 61000 | > | 83025 | > | 80902 | > | 80672 |
| Seasons 1 Programs | > | 80951 | | Easter | 60477 # | 6 | Ty Nurse | \ \ | 83024 | < | 80901 | | Val. Day |